



Full Year 2024 Results

A record year on the back of devaluation and price increases

Alexandria, 2nd March 2025 – Lecico Egypt announces its consolidated results for the fourth quarter of 2024. Revenue was up 46% to LE 1,784.6 million. The Company reported an operating profit (EBIT) of LE 177.4 million compared to an operating profit of LE 160.9 million in 4Q 2023. Lecico reported a net profit of LE 34.6 million compared to a net profit of LE 110.8 million in the same period last year.

For the full year, revenue was up 37% to LE 6,644.7 million. The Company reported an operating profit (EBIT) of LE 1,151 million compared to an operating profit of LE 941.1 million in 2023. Lecico reported a net profit of LE 890.3 million compared to a net profit of LE 446.3 million in the last year.

Lecico Egypt Chairman, Gilbert Gargour commented, “I am pleased to report an outstanding performance for 2024 despite a squeeze on results in the last quarter. Strong revenue growth on the back of higher prices and gains on devaluation drove good growth in profits.

“We are optimistic for the year ahead with falling inflation and interest rates predicted for Egypt and our European markets. We are also looking for good growth from the roll-out of new products including several new sanitary ware ranges, large format porcelain tiles and new bath and shower solutions for our brassware.

“I want to thank all shareholders for their faith and interest in our company and I am pleased to report in 2024 the best annual results ever for Lecico and I look forward to an excellent – if challenging – 2025 together.”

Taher Gargour, Lecico Egypt CEO, added, “The last quarter of this year was challenging with weak sales volumes. We still had a healthy growth in gross profits year-on-year for the quarter. This healthy gross profit was eroded by around LE 70 million in provisions, and charges primarily around taxes and VAT issues. These expenses should have been spread over the year. So, our full year results are accurate, but our fourth quarter core performance is significantly understated.

“We are coming into 2025 with most markets depressed by inflation and high costs of money, but we are hopeful that global macroeconomics will start to improve over the course of the coming year. As always, we will continue to work hard to preserve and build on the strong improvement in our financial results in the year ahead whatever the operating environment.”

AGM Announcement

Lecico's Annual General Meeting will be held electronically with voting over five days before the assembly meeting on Thursday, March 27, 2025, at exactly 8:30 AM.

The Board of Directors recommends not to distribute a dividend for 2024 results due to the uncertainties in market conditions. The Board's recommendation will be presented to shareholders at Lecico's AGM.

About Lecico

Lecico (Stock symbols: LCSW.CA; LECI EY) is a leading producer of export-quality sanitary ware in the Middle East and one of the largest tile producers in Egypt, with over 50 years of experience in the industry and decades of experience as an exporter to developed markets.

Lecico benefits from significant cost advantages in labour, energy and investment costs resulting from its economies of scale and location in Egypt and Lebanon. Lecico's marketing strategy is to use its cost advantages to target the mass market with high quality pieces at competitive prices.

Lecico exports over half its sanitary ware production and has a significant presence in the United Kingdom and other European markets. Most of the Company's exports are done under the Lecico brand, although it also produces for other European brands.

For additional information, please contact:

Taher G. Gargour

Telephone: +203 518 0011

Fax: +203 518 0029

Visit our website at: www.lecico.com

Forward-looking statements

This release may contain certain "forward-looking statements", relating to the Company's business, which can be identified by the use of forward-looking terminology such as "will", "planned", "expectations", "forecast" or similar expressions, or by discussions of strategy, plans or intentions. Such statements may include descriptions of investments planned or currently under development by the company and the anticipated impact of these investments. Such statements reflect the current views of the Company with respect to future events and are subject to certain risks, uncertainties and assumptions. Many factors could cause the actual results, performance or achievements of the Company to be materially different from any future results that may be expressed or implied by such forward-looking statements.